

# PARTICIPATION AGREEMENT - Australia



## Scope of Services

This agreement with TellUs Pty Ltd (hereafter referred to as Tellus) requires you to specify the type of quote requests you wish to receive, based on the services you offer and the regions or areas you operate in.

Once Tellus has received and approved your signed agreement, your account will be created and quote requests directed to your nominated email address. To provide a quality service to your potential customers, we suggest contacting them promptly by email and phone. Once they have accepted your quote, the contract will be between your company and the customer.

There are no start-up, ongoing or contractual fees. You are charged per quote request received. A detailed invoice will be sent to you on a monthly basis. You may suspend or cancel your account at any time.

## Company Registered Details

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_

City/Town: \_\_\_\_\_

State: \_\_\_\_\_

Country: \_\_\_\_\_

Phone(local number): \_\_\_\_\_

Mobile: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

ABN or ACN \_\_\_\_\_

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## Select your preferred method of payment:

**Automatic Credit Card Deduction:**



Payments can also be made via credit card. Your account will be debited the invoiced amount on/or after the 10<sup>th</sup> of the month, depending on which day the 10<sup>th</sup> falls in the month. If you have any discrepancies in your invoice, please contact your account manager prior to the 10<sup>th</sup>. Should our attempt to debit your account be unsuccessful, your account will be placed on hold. The account will remain on hold until issue is resolved.

I hereby authorise Tellus to debit my credit card for my subsequent monthly invoiced amount(s) in relation to the sales leads generated to my (company) account. Charges will be processed on behalf of Tellus by Global Collect - [www.Globalcollect.com](http://www.Globalcollect.com).

Credit Card:	<input type="checkbox"/> MasterCard	<input type="checkbox"/> American Express	<input type="checkbox"/> Visa
Cardholder's Name:			
Card Number:			
CVC-code: (Amex = 4 digits, MC & Visa = 3 digits)			
Expiration Date:			

**Credit Card Security Option:**

I agree to give my credit card details as a security measure for future invoices from Tellus. I authorise to a validity check of my credit card and I authorise Tellus to charge my credit card if my account becomes 30 days overdue for the full amount outstanding on the account.

	***REQUIRED FOR VALIDATION***		
Credit Card:	<input type="checkbox"/> MasterCard	<input type="checkbox"/> American Express	<input type="checkbox"/> Visa
Cardholder's Name:			
Card Number:			
CVC-code: (Last 3 numbers in Signature Box) AMEX (4 numbers above Card number)	Expiration Date:		

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Your invoice can be paid monthly through the following options:

- Bank Transfer - Pay your account through internet banking or through your local bank branch.
- PayPal - Pay your account online easily using your PayPal account. Address: australia@tellus.com
- One Time Credit Card Charge - Pay your account by phone using your credit card.

As per our application and agreement form, payments are due 14 days from date of invoice.

## Security Deposit

A security deposit equal to your expected average monthly invoice will be provided to Tellus via a one-time bank transfer, PayPal, direct debit transaction or credit card. Please ensure monthly payment is made on time to avoid your account being placed on hold. The deposit will be applied to the account in the case that there are outstanding invoice/s of more than 30 days overdue. If the amount due exceeds the deposit amount you are still responsible to pay the remaining overdue amount. The initial deposit is due before the account can be activated.

Your invoice can be paid monthly through the following options:

- Bank Transfer - Pay your account through internet banking or through your local bank branch.
- PayPal - Pay your account online easily using your PayPal account. Address: australia@tellus.com
- One Time Credit Card Charge - Pay your account by phone using your credit card.

As per our application and agreement form, payments are due 14 days from date of invoice.

\*\*\* "A late payment fee of 5% of the total overdue amount will be applied to accounts more than 30 days overdue"

### "Availability of Funds"

You are responsible for having enough money in the indicated account on the payment date. You will be responsible for all fees charged should your payment be returned for any non-payment reason. (These fees may include late charges, non-payment fees and collection fees)



## Terms and Conditions - TellUs Pty Ltd

### Prices

There are no start-up fees or membership fees associated with our pay-per-lead service. You will be charged per sales lead generated to your account. Please refer to the price sheet for pricing and types of sales leads available. All prices are quoted in AUD unless otherwise stated. Tellus reserves the right to review and alter the sales lead prices annually on January 1<sup>st</sup>.

### Invoices

Invoices are issued in the first week of each month and sent out via email. To allow you to reconcile your invoice charges, a statement outlining the status of each lead sent to you will be attached to that email. A copy of the invoice is also posted to your registered mailing address.

### Claim Policy

You may claim a sales lead should it fall within the following:

- Contains a non contactable telephone number and email address (send postmaster mail)#
- Falls genuinely outside specified geographical area or other service category than your selection.
- Duplications - both original sales lead number and the duplicate sales lead number are required.

Should you receive a sales lead that falls within the claim policy, you must notify us within five (5) working days of receiving the lead. All claims must be returned before the last business day of each month to ensure that they are deducted within that invoice period. Claims received after this time will not be processed until the following invoice period.

### Risk Assessment

Your application is subject to a risk assessment (credit check) before approving your application. Account restrictions may apply to companies that do not pass our required credit score.

### Debt Collection

Should your account remain in arrears for more than 30 days, your account and any outstanding invoices will be submitted to a third party debt collection agency. All debt collection fees will be applied in addition to the outstanding debt and will be payable to the third party debt collection agency. The outstanding debt will also be recorded on the global database of Dun & Bradstreet. We must advise you that your company's credit rating will be affected by this action.

### Changes to Company Details

Should your company's contact details change (including contact person, telephone number, registered or postal address, email address, etc) it is your responsibility to inform TellUs Pty Ltd of these changes in writing. An email or registered mail is required.

### Duration and Termination

Tellus does not require a minimum duration on this agreement. You may cancel your agreement at any time, by written request sent by email or registered mail. Your cancellation will be processed within 48 hours (two working days) of the receipt of the request. Tellus will send you a written confirmation. You are only required to pay for sales leads generated to your email account up to 24 hours following the written confirmation of your cancellation. Verbal requests of cancellation cannot be accepted. Tellus reserves the right to terminate this agreement in writing at any time.

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### Agreement

I hereby state that I agree with the terms, conditions and pricing of this agreement. I authorise TellUs Pty Ltd to debit my credit card for my subsequent monthly invoiced amount(s) in relation to sales leads received from TellUs Pty Ltd.

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name of Applicant: \_\_\_\_\_

Company Name: \_\_\_\_\_

### Listing areas

Please list the states, cities and/or suburbs you would like to receive sales leads from. You will be able to change these at any time. E.g. Victoria or Melbourne or Melbourne SE suburbs

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Questions or suggestions?  
Contact us any time**

Free call: 1800 106 480  
Email: [australia@tellus.com](mailto:australia@tellus.com)

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## Price list 2011

There are no start-up fees or membership fees to join our website(s).

The charged price per quotation request received depends on the website and category you choose.

### MOVING and TRANSPORT

Website	Category	Type	Price per lead (ex GST)	<input type="checkbox"/>
<b>Removalists (Australia)</b>	Moves within same city		\$8,50	<input type="checkbox"/>
	Moves within same state		\$10,00	<input type="checkbox"/>
	Moves to another state		\$12,50	<input type="checkbox"/>
<b>Removalists (International)</b>	Moves to another country		\$16,50	<input type="checkbox"/>
<b>Self Storage</b>		Residential	\$9,00	<input type="checkbox"/>
		Commercial	\$22,50	<input type="checkbox"/>
<b>Transport (National)</b>	Within Australia	Private	\$4,39	<input type="checkbox"/>
		Vehicle	\$6,59	<input type="checkbox"/>
		Commercial	\$8,79	<input type="checkbox"/>
<b>Transport (International)</b>	To and from Australia	Household goods	\$10,00	<input type="checkbox"/>
		Business goods	\$17,50	<input type="checkbox"/>
		Vehicle transportation	\$10,00	<input type="checkbox"/>

I hereby state that I have seen the above price list and have selected the categories I would like to receive quotation requests for.